



Young Enterprise

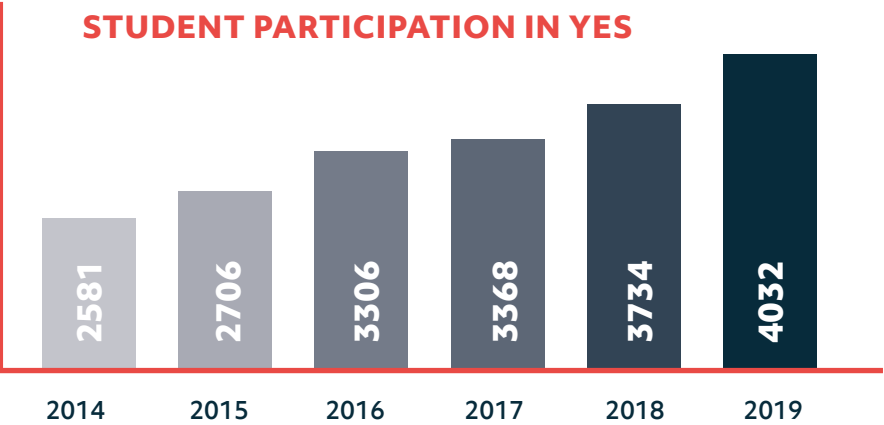
End of Year

IMPACT REPORT 2019

Bigger and Better

The Big Wins for 2019

INCREASED PARTICIPATION



AWESOME FACILITATED EVENTS

3550

students from 140 schools attended a **YES FEEDER EXPERIENCE**



NEW LOCATIONS

GrowingNZ Innovation Challenge Days:
Palmerston North, Hawkes' Bay & Timaru

Rangatahi Business Challenge:
Palmerston North & Hawke's Bay



A NEW EVENT

Ministry for Primary Industries
Mission: Sustainable

MORE EXTREME EXPERIENCES

64 STUDENTS WENT ON **1 of 7**

overseas business experiences to Southeast Asia and Latin America



ENTREPRENEURS IN ACTION WEEKEND:

80 students, 3 days,
2 business challenges



GLOBALISTAS IN ACTION WEEKEND:

34 students, 2 days,
market entry strategies for 4x Kiwi companies

MORE COOL STUFF:



Future Leaders Workshops



ULearn Conference



Alumni Events



Global Kaitiakitanga Project



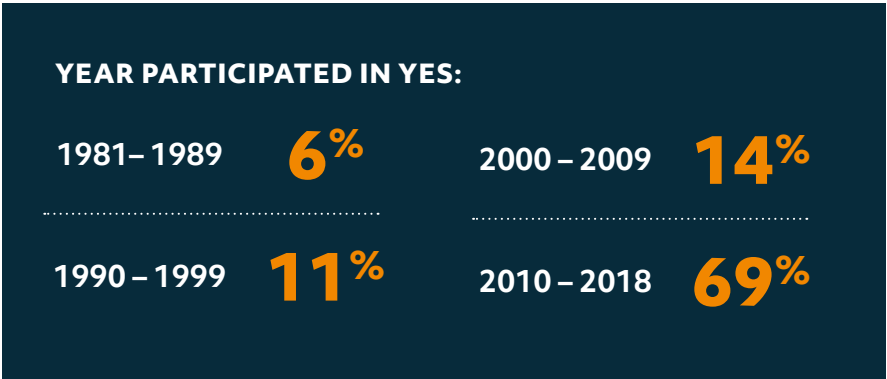
YES ALUMNI OUTCOMES

Showcasing
the long-term
impact of YES.

You want impact? Check this out.

We surveyed hundreds of our alumni to learn more about where they are now, how they're engaging with the business ecosystem, and what role Young Enterprise had to play in that.

**Long story short,
we're making a difference.**



TOP 3 BUSINESS SKILLS DEVELOPED:

- ✓ DECISION-MAKING
- ✓ MARKETING
- ✓ BUSINESS PLANNING

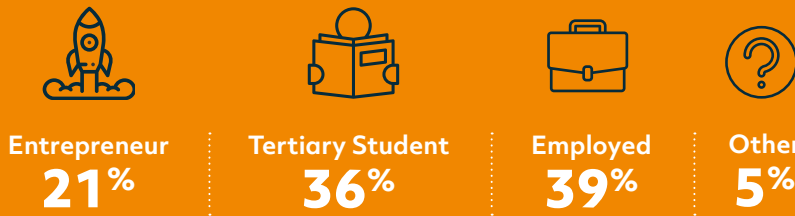
TOP 3 SOFT SKILLS DEVELOPED:

- ✓ TEAMWORK
- ✓ COMMUNICATION
- ✓ PROBLEM SOLVING

Pathways

YES has a knack for developing young people with 21st century skills who are both life-ready and work-ready.

ALUMNI CURRENTLY IDENTIFY AS:



NITHA VASHTI
Business Student
Massey University
YES Class of 2017 & 2018

"YES created so many opportunities – helping me to attend university, build a professional career from the age of 16, and helping us continue our business after the Young Enterprise Scheme."



Creating Entrepreneurs

For almost 40 years, YES has been contributing to New Zealand's economy by producing entrepreneurs who have created hundreds of companies and thousands of jobs.



21%

OF ALL RESPONDENTS IDENTIFIED AS BEING ACTIVE ENTREPRENEURS



90%

OF THESE SAY THAT YES POSITIVELY INFLUENCED THEIR PATHWAYS



TIM POINTER
CEO & Co-Founder
of Uprise Digital
YES Class of 2004

"YES help bring the theoretical learning into a practical environment. This helped us get a taste of what the real world would be like and was a safe place for crazy ideas."

Workers

YES is also about developing innovative and entrepreneurial mindsets to strengthen and enhance New Zealand's workforce.



39%

OF ALL RESPONDENTS IDENTIFIED AS BEING IN EMPLOYMENT

17% now work in the business sector

14% now work in Marketing and Communications

11% now work in ICT/ Telecommunications

10% now work in both Education + Social Sciences and Government + Law



40%

OF THESE SAID THAT YES INFLUENCED THEIR CAREER THROUGH BUSINESS AND SOFT SKILLS LEARNED

TOP 3 BUSINESS SKILLS DEVELOPED:

- ✓ DECISION-MAKING (72%)
- ✓ MARKETING (65%)
- ✓ BUSINESS PLANNING (62%)

TOP 3 SOFT SKILLS DEVELOPED:

- ✓ TEAMWORK (80%)
- ✓ COMMUNICATION (75%)
- ✓ PROBLEM SOLVING (68%)



RACHEL TAULELEI
CEO of Kono NZ
YES Class of 1990

"YES introduced me to how fun business could be. We took a basic ingredient, factored in what might make people's life easier, and voila – crushed biscuits for baking! A priceless lesson in understanding and adding value. Those are the sorts of gems that stay with you through your business life."

As for right now? Here's what we've been up to...



At least
263
COMPANIES
CREATED BY
YES ALUMNI



of which
160
ARE STILL
ACTIVE
(61%)



These companies have
created approx.
2700-4600 JOBS



122 OF THESE
ARE SOCIAL
ENTERPRISES
(46%)

FEEDER PROGRAMMES

Facilitated experiences
that drive participation.

Raiohitiroa



Business Challenge

The BP Business Challenge is a 3-day event where Year 11 students create a virtual business concept and plan and pitch their plan to a judging panel comprised of local business leaders.



2625
students

from 58 schools have
attended 37 BP Business
Challenges.

*"I really enjoyed being able
to design a new product
and make a fully-fledged
business plan."* - Student

*"It was seriously fun to
come up with new ideas
and make new friends. I
learnt a lot of things and
the thing I will remember
the most is presenting our
projects to the judges."*
- Student



Rangatahi Business Challenge

At the Rangatahi Business Challenge, Year 11 students learn about starting and running a business. Over 3 days students also develop work-ready skills and connected with local Māori entrepreneurs.



AVERAGE AWESOMENESS
RATING FROM STUDENTS
OF 88%



SCORED AN AVERAGE STUDENT
RATING OF 87% FOR DEVELOPING
TEAMWORK SKILLS & 79% FOR
IMPROVING CONFIDENCE

This initiative was made possible by our dedicated Māori Outreach Coordinator Natania Katene, whose role was funded by MBIE and Te Puni Kōkiri.



Te Puni Kōkiri
REALISING MĀORI POTENTIAL



**MINISTRY OF BUSINESS,
INNOVATION & EMPLOYMENT**
HIKINA WHAKATUTUKI

426
students

from 27 schools did
a Rangatahi Business
Challenge.

WHANGAREI
59 students
Whangarei Girls'
High School

WHAKATANE
57 students
Te Maungarongo
Marae

WAIKATO
93 students
Nga Taiatea
Wharekura

ROTORUA
48 students
Toi Ohomai
Marae

MANAWATU
78 students
Massey University

HAWKE'S BAY
91 students
McLean Park



Innovation Challenge

The GrowingNZ Innovation Challenge requires Year 10-11 students to apply their subject knowledge and build a prototype solution to a real-life situation being faced by New Zealand's primary sectors.

"I learnt all about different primary sectors and how much they all mean to NZ!" - Student

363
students
from **39** schools have
attended a GrowingNZ
Innovation Challenge.



STUDENTS GAVE THE GNZ
INNOVATION CHALLENGE
AN **AWESOMENESS**
RATING OF **87%**



92% OF STUDENTS
ARE KEEN FOR
MORE EXPERIENCES
LIKE THIS



87% OF STUDENTS RECKON
THEY'RE NOW MORE AWARE
ABOUT OPPORTUNITIES IN
THE PRIMARY SECTORS



Ministry for Primary Industries
Manatū Ahu Matua



Ministry for Primary Industries
Manatū Ahu Matua



Mission: Sustainable

We ran a one-day event in Canterbury for Year 10 students, where they were tasked with applying their subject knowledge and design thinking to build a prototype solution to a sustainability issue in the Primary Sector.



64
students
from **9** schools
attended
Mission: Sustainable.

93%

OF STUDENTS FEEL
THEY'VE LEARNT MORE
ABOUT ISSUES FACING
THE PRIMARY SECTORS

97%

OF STUDENTS
WOULD DO THE
CHALLENGE
AGAIN

100%

OF TEACHERS WOULD
HAVE THEIR STUDENTS
PARTICIPATE AT THE
EVENT AGAIN

Insurance Day

Never has learning about insurance been so much fun! In September, 40 students from four South Auckland schools learnt how to manage risk at Insurance Day 2019 - a component of Money Week. Thanks to our friends at the Insurance Council of NZ and Banquer.

Thanks to the volunteers from AIG, Tower, FMG, AA, Suncorp, Youi, IAG, and QBE who came along to join in the fun and share some insurance tips and tricks with the students.

40
students
from 4 South Auckland
intermediate schools
attended Insurance
Day 2019.



Teen Parent Units

The workshops were run as either a Financial Capability Workshop where students learnt about budgeting and money management, or an Enterprise Challenge where students learnt about starting their own businesses.

"The students learnt so much from the Business Challenge and we (the teachers) really enjoyed seeing the way you inspired and coached the students through the presentation of their product. We were surprised to see how confidently they spoke and the teamwork in action!"

- Teacher, He Matariki
Teen Parent School



72
students
attended one of
7 Teen Parent
Unit Workshops.



NCEA CREDITS

Up to 7 Unit Standard Credits can be earned towards NCEA



LIFE SKILLS

Practical life skills are developed with immediate benefits



WHĀNAU

Students take learning and budgeting skills home to their families



YOUNG ENTERPRISE SCHEME

Our flagship
programme.





THE LION FOUNDATION

Young Enterprise Scheme



4032 students



200 schools



1016 companies

"YES has provided me with the resources, networking and practical experience needed for starting a business."

- Student



60%

OF STUDENTS FEEL BETTER PREPARED TO MAKE DECISIONS ABOUT LIFE AFTER SCHOOL BECAUSE OF YES

88%

SAID YES HAD POSITIVE IMPACT ON THEIR PROBLEM-SOLVING SKILLS

87%

SAID YES HAD POSITIVE IMPACT ON THEIR LEADERSHIP SKILLS

Being a YES Student Comes with Some Perks...



FUTURE LEADERS WORKSHOPS

In April Future Leaders NZ delivered five leadership workshops across the South Island for 100+ YES CEOs. Guest speakers included previous YES alumni as well as local business leaders and politicians. The workshops focused on using military-influenced leadership and business development techniques in SMEs.



U LEARN CONFERENCE

Two YES students spoke alongside our Head of Impact, Colin Kennedy, at the 2019 ULearn Conference in October. Brooke and Olivia Moore spoke with Colin about the increasing expectation of Gen Z to be disruptive at the conference where over 1000 delegates attended to discuss trending themes in education such as citizenship, disruption and innovation.



New Zealand Business Hall of Fame

Nine outstanding YES students were invited to represent themselves and their schools at the 2019 New Zealand Business Hall of Fame. Eight of them were selected to represent a designated laureate to be inducted on the evening, and another was selected as the student speaker. The students were representatives of young businesspeople who are only at the start of their careers – who might one day aspire to be inducted into the New Zealand Business Hall of Fame themselves.



GLOBAL KAITIAKITANGA PROJECT

Five YES companies have been selected to participate in the Global Kaitiakitanga Project – a 14-month programme of mentoring and international collaboration for companies with a focus on sustainability. A member of each YES company has attended one of two workshops hosted by New Zealand Trade and Enterprise so far, and have even travelled to Thailand (sponsored by the Southeast Asia Centre of Asia-Pacific Excellence) to provide engagement with foreign businesses and to validate their business concept internationally. You can follow the companies' journeys here:

[Global Kaitiakitanga Project: Part 1](#)

[Global Kaitiakitanga Project: Part 2](#)



A group of diverse students, including young men and women of various ethnicities, are sitting behind a long wooden table. They are all smiling and looking towards the camera. Several students are making peace signs with their hands. On the table in front of them are various items, including a smartphone, a laptop, and some papers. The background is slightly blurred, showing what appears to be a workshop or classroom setting. The entire image is overlaid with a semi-transparent purple filter.

EXTREME EXPERIENCES

Transforming students,
creating & connecting
entrepreneurs.



Entrepreneurs In Action

Entrepreneurs in Action – an annual highlight for YES students (and YES Staff) – brought 80 of our most passionate students together to compete in two back-to-back business challenges with scholarships and overseas business experiences up for grabs!



80
YES
STUDENTS

10
HOST
COMPANY
TEAMS

2
BUSINESS
CHALLENGES

63%
OF STUDENTS SAID
THEY DEVELOPED
THEIR PROBLEM-
SOLVING SKILLS

76%
SAID THEY MET
NEW CONTACTS &
MADE BENEFICIAL
CONNECTIONS

95%
SAID THEY
IMPROVED THEIR
COMMUNICATION
SKILLS

The weekend would not have been possible without the ten fantastic companies who hosted and mentored the students over the course of the weekend. Thanks to:



"EIA was absolutely unforgettable - I feel much more confident in my ability to strategise and problem solve, as well as to look at situations from different viewpoints, skills I'm now able to build on to help my YES company succeed!" - Student

Overseas Business Experiences

Thanks to the Latin America and Southeast Asia Centres of Asia-Pacific Excellence, we sent 64 of our best YES students abroad on one of 7 overseas business experiences.

These trips are an opportunity for young entrepreneurs to extend their global business knowledge and understanding of international trade environments.



LATAM BIZ & SEACAPE BIZ-VENTURES 2019

-  **COLOMBIA** • 8 Students
January 2019
-  **SINGAPORE** • 10 Students
January 2019
-  **VIETNAM** • 12 students
April 2019
-  **ARGENTINA** • 8 students
July 2019
-  **THAILAND** • 10 students
October 2019
-  **CHILE** • 8 students
October 2019
-  **BRAZIL** • 8 students
December 2019

Of the 100+ YES students we've taken on an overseas business experience from 2017-2019...

82%
RANKED THEIR TRIP THE BEST EXPERIENTIAL LEARNING OF THE YES YEAR

96%
SAID IT WAS TRANSFORMATIVE & VERY IMPACTFUL FOR THEIR PERSONAL GROWTH

94%
SAID IT DEVELOPED THEIR ENTREPRENEURIAL SKILLS AND MINDSET

GiA 2019 Globalistas in Action

We partnered with Latin America Centre of Asia-Pacific Excellence to reunite 34 students from past overseas business experiences for an intense weekend of entrepreneurship.

The teams were linked to NZ companies: Tuia Group, Gamefoot, Vaka Interactiv and Next Farm, and were challenged to create a market-entry strategy for one of: Brazil, Argentina, Mexico, Cuba, Chile, Peru, or Colombia. They attended workshops delivered by ambassadors and leading international business experts, before pitching to a judging panel on the Sunday.

87%
SAID IT FURTHER DEVELOPED THEIR CULTURAL COMPETENCY & GLOBAL MINDSET

80%
SAID IT WAS A GREAT REFRESHER OF ENTREPRENEURIAL SKILLS



CELEBRATING THE YES WHĀNAU

Paying kudos to our
students, teachers,
alumni & more.





National Awards

In December we celebrated the successes, challenges and triumphs of our students at the annual YES National Awards. The night is the culmination of the YES business year, where we celebrate the best of the best and crown one company YES Company of the Year.



THE LION FOUNDATION YES COMPANY OF THE YEAR (1ST PLACE)

PIVOT Cashmere High School, Christchurch

Pivot invented a sports strapping tape that turns ice cold on contact with water. The product combines the support of strapping tape and the cooling of an ice pack, allowing the user to recover faster than ever before, while avoiding the immobility caused by using a traditional ice pack.

The company received a \$3000 cash prize as well as \$2000 for Cashmere High School. Each member of the winning company also received a \$5000 award towards tertiary study at the Massey University Business School.



THE SIR JOHN TODD MEMORIAL AWARD FOR 2ND PLACE

TOP THAT! Tauhara College, Taupō

Top That! sells 100% vegan, all-organic meal toppings to add flavour to even the blandest of meals. Top That! was born of sole trader Olivia Moore's love of health-conscious and scrumptious food.

The company was awarded \$2000, as well as an additional \$1000 for Tauhara College.



THE TODD FOUNDATION AWARD FOR 3RD PLACE

PURPOSE SWIMWEAR Albany Senior High School, Auckland

Purpose Swimwear sells sustainable and diverse women's swimwear made from plastic waste such as bottles, bags and fishing nets collected from the ocean. Sole trader Rebecca Renwick was tired of cheap and ill-fitting fast fashion swimwear. This combined with increasing concerns surrounding pollution in our oceans led to the birth of Purpose Swimwear.

The company received a \$1000 cash prize, as well as an additional \$1000 for Albany Senior High School."





Young Enterprise Scheme National Excellence Awards

Thanks to our wonderful family of sponsors, 13 YES companies received a National Excellence Award for being a standout team in a particular area of business.



CHARTERED ACCOUNTANTS
AUSTRALIA • NEW ZEALAND

CHARTERED ACCOUNTANTS AUSTRALIA AND NEW ZEALAND AWARD FOR CEO OF THE YEAR

Lambrini Phillips - Wero Mai,
Wellington East Girls' College



Ministry for Primary Industries
Manatū Ahu Matua



MINISTRY FOR PRIMARY INDUSTRIES GROWINGNZ SUSTAINABILITY AWARD: FOOD & FIBRE

MUDTech, Papa Taiao Earthcare,
Kaitaia College & Kaitaia
Abundant Life School (Northland)



MINISTRY OF BUSINESS,
INNOVATION & EMPLOYMENT
HĪKINA WHAKATUTUKI

MINISTRY OF BUSINESS, INNOVATION AND EMPLOYMENT AWARD FOR INNOVATION

Purpose Swimwear,
Albany Senior High School



BP AWARD FOR SOCIAL ENTERPRISE

Boomerang, Wā Ora
Montessori School, Lower Hutt



UNITEC AWARD FOR ACCOUNTING AND FINANCE

EduCard NZ,
Otago Boys' High School



THE TOURISM INDUSTRY NEW ZEALAND AWARD FOR TOURISM

Patiti Point,
Roncalli College (Timaru)



NZ AID AWARD FOR SOLVING A DEVELOPMENT PROBLEM

SoilSorb, Karamu
High School (Hastings)



HSBC AWARD FOR ENVIRONMENTAL SUSTAINABILITY

WrapT, Tauhara College
(Taupō)



GALLAGHER AWARD FOR SMART TECHNOLOGY

LoyalKiwi, Saint Kentigern
College (Auckland)





MINISTRY OF YOUTH DEVELOPMENT AWARD FOR RESILIENCE
Eco Kits, Northland College



NATIONAL EXCELLENCE AWARD FOR SALES AND MARKETING
EduCard NZ, Otago Boys' High School



NATIONAL EXCELLENCE AWARD FOR RANGATAHI ENTREPRENEURSHIP

Proudly supported by Te Tumu Paeroa, NZ Māori Tourism & Royal Society Te Aparangi.
Te Kete ō Tangaroa, Havelock North High School



NATIONAL EXCELLENCE AWARD FOR PASIFIKA BUSINESS

Proudly supported by the Ministry for Pacific Peoples.
triPle, Palmerston North Girls' High School



Celebrating our Teachers



SIR JAMES FLETCHER AWARD FOR MOST INSPIRING TEACHER
Matt Benassi, Cashmere High School (Christchurch)



"Mr. Benassi is encouraging, knowledgeable and kind. He is calm when explaining tasks and concepts, and is extremely passionate about business and helping his students succeed and find fulfillment in his class"
- Student

TEACHER LONGEVITY AWARDS

Behind every great YES student is a great YES teacher. This year we celebrated teachers who've made an outstanding contribution to the YES programme, having taught it for more than 30 years.



Pictured from left:

Suzanne Bishop
Columba College

John Douglas
South Otago High School

Janet Lang
Whangarei Girls' High School

Alan Bayly
Kamo High School

2019 Alumni Awards

Our YES Alumni go on to do some pretty great things, and we think that's worth celebrating!

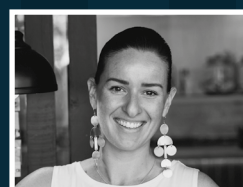
DISTINGUISHED ALUMNI:

The Distinguished Alumni Award recipient is a standout player in their respective field and has made long-standing impact in the business world.



WINNER:
PAUL GREY
Founder of A2X

FINALISTS



Mimi Gilmour Buckley
Co-Founder and Boss Lady at Burger Burger



Mark Vivian
Partner at Movac

EMERGING ALUMNI:

The Emerging Alumni recipient is a bright burner who has made a clear contribution to business.

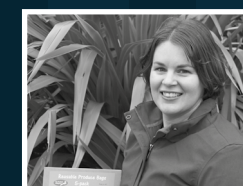


WINNER:
SHARNDRE KUSHOR
Co-Founder & COO of Crimson Education

FINALISTS



Emily Blythe
CEO & Founder of Limpidity



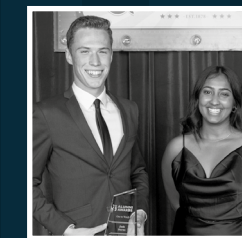
Helen Townsend
CEO & Founder of The Rubbish Whisperer



Rees Vinsen
CEO & Founder of Adduco

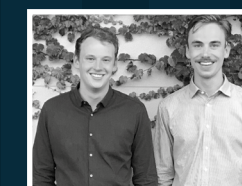
ONE TO WATCH:

The One to Watch recipient is just that – one to watch. They've demonstrated a passion for business and/or entrepreneurship that is worth keeping an eye on.

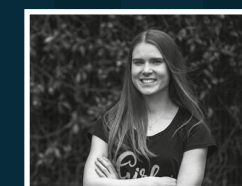


WINNER:
JOSH BURNS
CEO & Founder of Up Imagery

FINALISTS



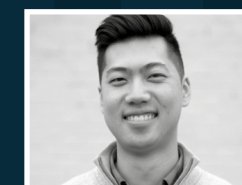
Nick Hyland & Jackson Love
Co-Founders of Flamingo Scooters



Emily Hacket Pain
CEO & Founder of Paper Pens Pencils



Luka Licul
COO & Co-Founder of Spout Alternatives



Derek Lieu
Founding Director of Young Entrepreneurs Collective

| Other Cool Stuff

Helping Educators Bring Entrepreneurship & Innovation to Life in the Classroom

In December, YES hosted the It's Business Time (IBT) conference where hundreds of teachers heard from inspirational business leaders, attended workshops, shared knowledge and networked with their fellow educators.

It was a 2-day showcase of New Zealand business stories and ideas, and an intense session of networking and collaboration as together attendees and speakers alike shared and developed best practice in integrating enterprise and financial education into the curriculum.



IT'S BUSINESS TIME
CONFERENCE 2019

Future of Work Survey

Earlier this year, a survey of 600+ Young Enterprise students explored how Generation Z understands itself and its thoughts on the future of work.

Participants rated themselves against the skills and knowledge that they think will be useful for the future world of work.

The results showed that the top skills identified as useful were nearly all the skills that respondents stated they were currently strong in.

In a write-up on the findings, the New Zealand Productivity Commission attributes this to "a belief in self-efficacy – which is no bad thing. Optimism and confidence about the future and one's place in it can be self-fulfilling."

[VIEW THE FULL WRITE-UP](#)

I Names & Faces

The Crew at HQ: Here are the folks at work in the engine room.



Terry Shubkin:
CEO aka Chief
Excitement Officer



Paul Newsom:
Schools Engagement
Manager aka
Trailblazer



Alex Bullo:
Events & Operations
Coordinator aka
Superstar



Elizabeth Pittman:
Head of YES aka
YES Chief Student
Wrangler



Hilda Foo:
Accounts
Administrator aka
Number Cruncher



Colin Kennedy:
Head of Impact aka
Troublemaker



Jessikah Cresswell:
Project Coordinator
aka Mission Control



Yvona Hassed:
Corporate Services
Manager aka
Number Cruncher



Louis Ivory:
Project Coordinator
aka Mission Control



Ella Roche:
Communications &
Marketing Manager
aka Comms Guru

Facilitators:



Ezekiel Rau



Justice Heteraka



Barlow Anderson



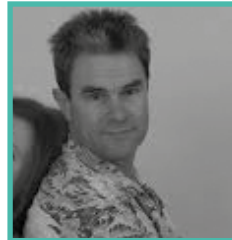
Charlizza Harris



Anna French



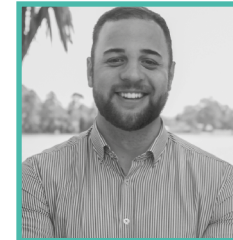
Erica Austin



Wayne Prince



Deb Hipperson



Jesse Armstrong

Volunteers

We couldn't do what we do without the thousands of volunteers who contribute their time and expertise to YES each year. THANK YOU.

If you'd like to get involved, you can learn more by contacting support@youngenterprise.org.nz or visiting our [website](#).



Northland
 Gary Larkan *Regional Coordinator*
 Andrea Panther *Roaming Teacher*

Auckland
 Yasmin Gray *Roaming Teacher*
 Sian McMillian *Pasifika Roaming Teacher*

Auckland Central, North, West
 Sarah Rea
Regional Coordinator

Auckland South, East
 Madison Barnett
Regional Coordinator

Bay of Plenty
 Pascale Hyboud-Peron
Regional Coordinator

Gisborne
 Lena Bevan
Regional Coordinator

Waikato/King Country
 Levinia Paku
Regional Coordinator

Taranaki
 Katja Eager
Regional Coordinator

Rotorua/Taupō
 Atawhai Gillies
Regional Coordinator

Hawke's Bay
 Lisa Uncles *Regional Coordinator*
 Colette Mintoft *Roaming Teacher*

Manawatu/Whanganui
 Johnelle Hosking
Regional Coordinator

Wellington
 Joshua Peauafi *Regional Coordinator*
 Yolande Rosario *Roaming Teacher*

YES Across the Country

It takes an entire tribe to do what we do, and we've got YES staff working across New Zealand to help us do the brilliant things we do. These people were the key faces of YES for students, teachers and regional stakeholders throughout the country:

National
 Natania Katene
Māori Outreach Coordinator

National
 Lucy Wymer
Lead Roaming Teacher & Pasifika

Timaru & South Canterbury
 Regan Powell
Roaming Teacher

Otago
 Sarah Rickerby & Cara Bradley
Regional Coordinators

Southland
 Joanne O'Connor
Regional Coordinator


Nelson/Marlborough
 Ventura Fitzgerald
Regional Coordinator

Canterbury
 Idoia Alday Gonzalez
Regional Coordinator


South Canterbury
 Fiona Jackson
Regional Coordinator

Regional Delivery Partners


Our Regional Partners are passionate about local economic development and youth education. They create connections and collaborations between YES teams and local businesses, deliver regional activities such as competitions, dragon's den pitch events, and promotion and selling opportunities. Thank you to our 2019 Regional Delivery Partners for helping us make YES the experience that students love all across New Zealand.




Auckland:
Auckland Business Chamber




Waikato/King Country:
Smart Waikato Trust




Bay of Plenty:
Venture Centre




Taupō/Rotorua:
Toi Ohomai Institute of Technology




Gisborne & East Coast:
Gisborne Chamber of Commerce




Hawke's Bay:
Hawke's Bay Chamber of Commerce




Taranaki:
Taranaki Chamber of Commerce




Manawatu:
The Factory




Nelson/Marlborough:
NMIT (Nelson/Marlborough Institute of Technology)




Canterbury:
Ara Institute of Canterbury



South Canterbury:
South Canterbury Chamber of Commerce



Otago:
Otago Chamber of Commerce



Southland:
Southland Chamber of Commerce

Sponsors and Supporters

PLATINUM



SILVER



NATIONAL



OUR SUPPORTERS

Banquer, Beef + Lamb NZ, Crimson Education, DairyNZ , Ernst & Young, Forsyth Barr, Fujitsu, Future Leaders NZ, Glenice & John Gallagher Foundation, Go with Tourism, Insurance Council of New Zealand, Massey University, NZ Apples and Pears, NZ Māori Tourism, NZME, NZQA, NZTE, Ovato, Ricoh, Royal Society Te Aparangi, Simplicity, Stafford Engineering Ltd, Storbie, Te Tumu Paeroa, The Fletcher Trust, The ICE Foundation, Thomas George Macarthy Trust, University of Otago & University of Waikato

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Donation www.givealittle.co.nz/org/yetrust
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